



Issy-les-Moulineaux, July 28<sup>th</sup> 2011

## 2011 First Half-Year Turnover

Turnover Increase of 45.7%

Organic Growth: +14.2%

Turnover (In €m)	2010	2011	Y/Y Change
First Quarter	46.3	67.1	+45.0%
Second Quarter	49.2	72.2	+46.6%
<b>First Half-Year Total</b>	<b>95.5</b>	<b>139.3</b>	<b>+45.7%</b>

<sup>1</sup> *Unaudited Figures*

Since the start of 2011, the AUSY Group has carried out two acquisitions in France (adding over 800 staff) and announced its reinforced presence in Germany with the acquisition of the ELAN company (which shall be consolidated as of July 1<sup>st</sup> 2011).

The first Half-Year has thus mainly been devoted to the acquisition and integration of these structures which shall enable the AUSY Group to further its geographical expansion, widen its fields of expertise and strengthen its position among its main clients.

External Growth carried out over the first Half-Year contributed to the strong increase of consolidated Turnover which reached €139.3 m, up 45.7%.

Beyond these acquisitions, the AUSY Group confirmed its strong Organic Growth dynamics. Thus, on a like-for-like basis, the Turnover reached €109.3 m, vs. € 95.6 m as of June 30<sup>th</sup> 2010, up 14.2%.

### France: Turnover up by 49.6%

Due to the two completed acquisitions, France's Turnover (84% of the Group's sales) leapt by 49.6% to €116.8m (vs. €78.1m as of June 30<sup>th</sup> 2010). Despite the mobilization required to steer these transactions, the AUSY Group succeeded in maintaining a double-digit Organic Growth in the zone. On a like-for-like basis, the First Half-Year Turnover rose 11.5% to €87.1m. This achievement is all the more significant in that it follows a 2010 Second Quarter Growth which was already substantially above market (+14.8%).



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## International: Organic Growth of 26.3% in Belgium and Luxemburg

Turnover outside France rose 28.2% over the 2011 First Half-Year, reaching €22.5m vs. €17.5m over the same 2010 period. On a lie-for-like basis, the increase reached 26.3%.

Beyond the Aptus Group's Spanish and Tunisian entities contribution, this healthy international dynamics is led by the Belgium & Luxemburg zone, which saw its Organic Growth reach an impressive 26.3%.

As of July 2011, the AUSY Group's International presence will be strengthened by the ELAN company's German and Spanish activities, of which AUSY acquired 51% on July 18<sup>th</sup> 2011. As a reminder, this company employs approx. 200 experts for a 2010 Turnover of €25m.

The AUSY Group will further detail these acquisitions and its expansion plans at its 2011 First Half-year Results presentation scheduled on September 14<sup>th</sup> 2011 after trading hours.

## About AUSY

AUSY (ISIN Code: FR0000072621, mnemo code: OSI) is one of the leading French Consulting firms in Advanced Technologies. Its expertise is twofold: Information Systems' management and organization, as well as externalized R&D and Industrial Systems.

The Group is defined as "Innovative" by OSEO, and is listed on NYSE EURONEXT compartment C. Further information is available on the Group's website: [www.ausy.fr](http://www.ausy.fr)

## Upcoming events:

2011 First Half-year Results will be published on September 14<sup>th</sup> 2011, after trading hours.

## Contacts

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